

SNC

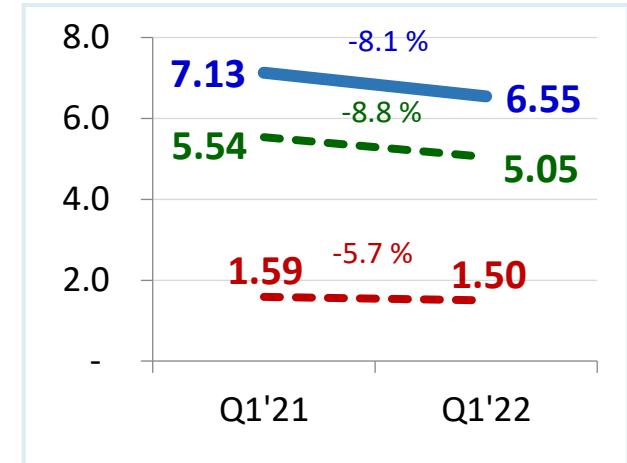
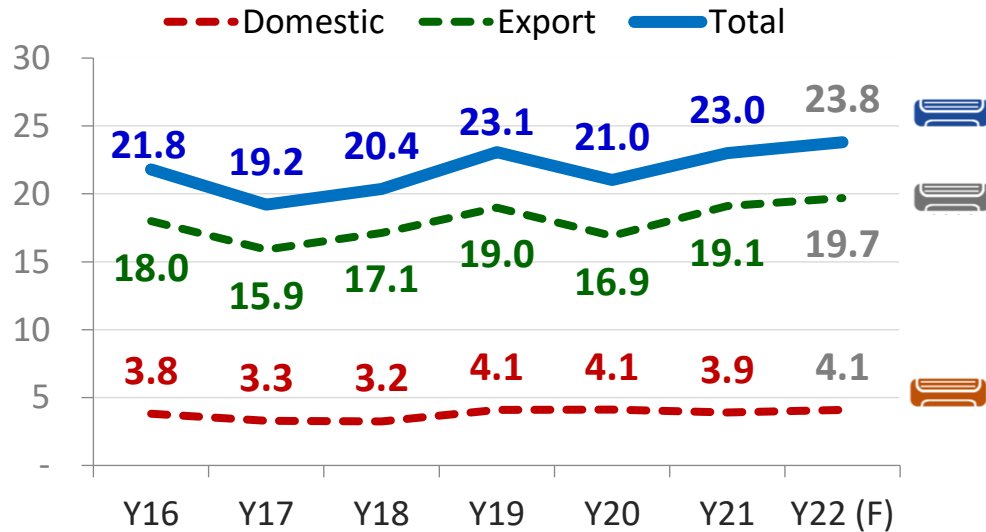
Opp day

13 May 2022

Air Conditioner Business



million Units



SNC Business in this category

- OEM for Room A/C (Window, Portable, Split type)
- ODM
- Parts for A/C
 - Copper Pipe, - Sheet Metal stamping
 - Plastic Injection, - Heat Exchanger



ที่มา: สำนักงานเศรษฐกิจอุตสาหกรรม

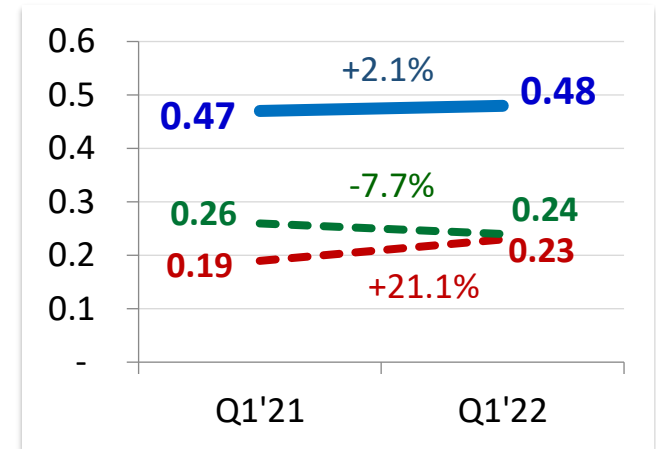
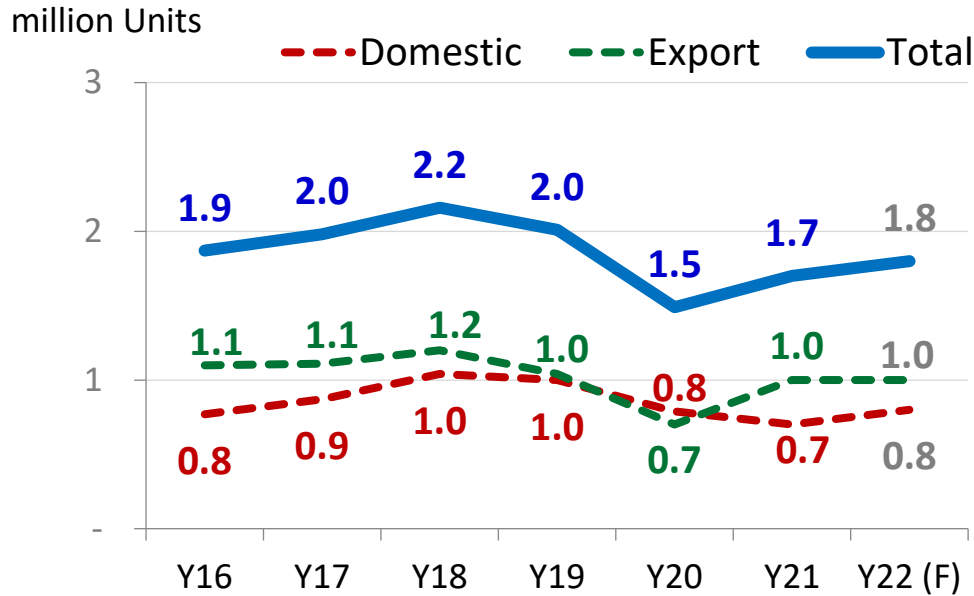
Top 10 A/C Export Market of Thailand



Country	Amount : Million Baht				Growth Rate (%)				Portion (%)			
	2020	2021	2021 (Jan-Mar)	2022 (Jan-Mar)	2020	2021	2021 (Jan-Mar)	2022 (Jan-Mar)	2020	2021	2021 (Jan-Mar)	2022 (Jan-Mar)
- USA	18,663.87	33,561.39	9,793.64	16,443.44	47.56	79.82	57.30	67.90	11.48	16.53	17.22	25.00
- Vietnam	17,528.43	15,298.55	6,616.78	5,660.83	-0.79	-12.72	-7.27	-14.45	10.78	7.53	11.63	8.61
- Australia	18,617.54	21,709.32	4,115.83	4,007.28	17.04	16.61	22.95	-2.64	11.45	10.69	7.24	6.09
- Taiwan	8,660.77	9,344.94	3,067.16	3,254.15	20.08	7.90	-5.17	6.10	5.33	4.60	5.39	4.95
- Japan	11,217.57	10,600.07	2,634.22	2,643.27	-17.85	-5.50	-9.44	0.34	6.90	5.22	4.63	4.02
- Italy	4,655.63	6,202.15	2,394.41	2,335.01	-14.98	33.22	11.51	-2.48	2.86	3.05	4.21	3.55
- United Arab Emirate	5,354.70	5,502.32	1,549.95	2,299.31	8.21	2.76	-25.66	48.35	3.29	2.71	2.72	3.50
- Indonesia	6,453.18	8,016.13	1,836.19	2,270.82	-31.78	24.22	-23.78	23.67	3.97	3.95	3.23	3.45
- France	6,185.98	7,590.05	2,333.31	2,106.13	3.27	22.70	46.56	-9.74	3.81	3.74	4.10	3.20
- Singapore	4,853.42	7,362.44	1,685.70	1,976.50	-24.96	51.70	3.05	17.25	2.99	3.63	2.96	3.00
Total 10 countries	102,191.08	125,187.36	36,027.19	42,996.73	2.77	22.50	10.10	19.35	62.87	61.65	63.33	65.37
Others	60,358.21	77,872.20	20,859.82	22,777.20	-15.16	29.02	3.05	9.19	37.13	38.35	36.67	34.63
Grand Total	162,549.29	203,059.56	56,887.00	65,773.94	-4.71	24.92	7.41	15.62	100	100	100	100

Source: Information and communication technology center, Office of Permanent Secretary Ministry of Commerce

Car Business












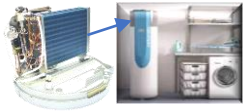




SNC Business in this category

- Al. Pipe for A/C system
- Plastic Injection
- Sheet Metal









ที่มา: สถาบันยานยนต์, สมาคมอุตสาหกรรมแห่งประเทศไทย

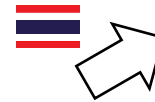
Products	Markets
   <p>Portable A/C Window A/C Toolbox</p>	<p>US  </p>
  <p>Split A/C TV</p>	<p>Vietnam  </p>
 <p>Window A/C</p>	<p>Asia and Middle East </p>
 <p>Heat pump</p>	<p>France  </p>

Market and products



Products	Market
	Copper Pipe
	Metal Sheet
	Heat exchanger
	Plastic injection
	Aluminum pipe
	Plastic injection

Home
appliance
manufacturers
in Thailand



Car and motorcycle
manufacturers
in Thailand and
oversea



Supply chain management



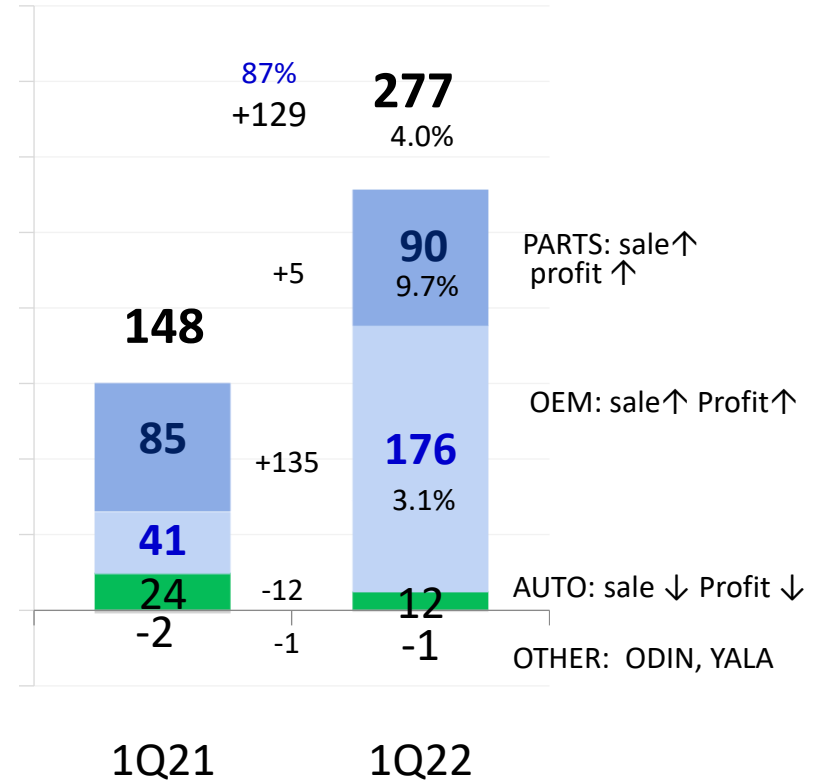
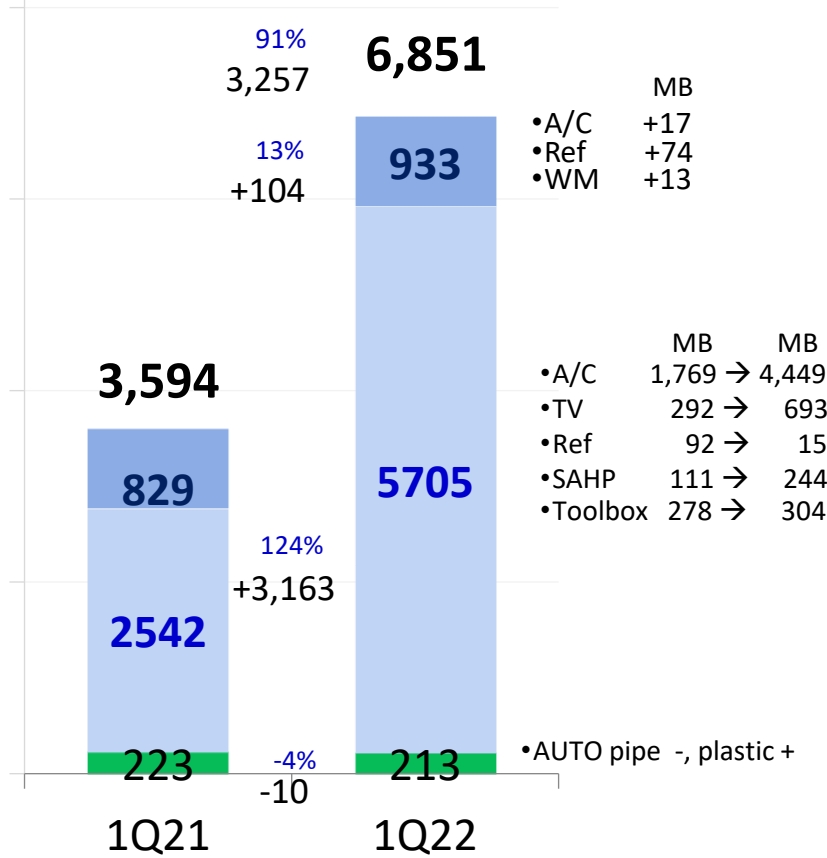
Company Performance



■ AUTO ■ OEM ■ PARTS ■ OTHER

Sales (MB)

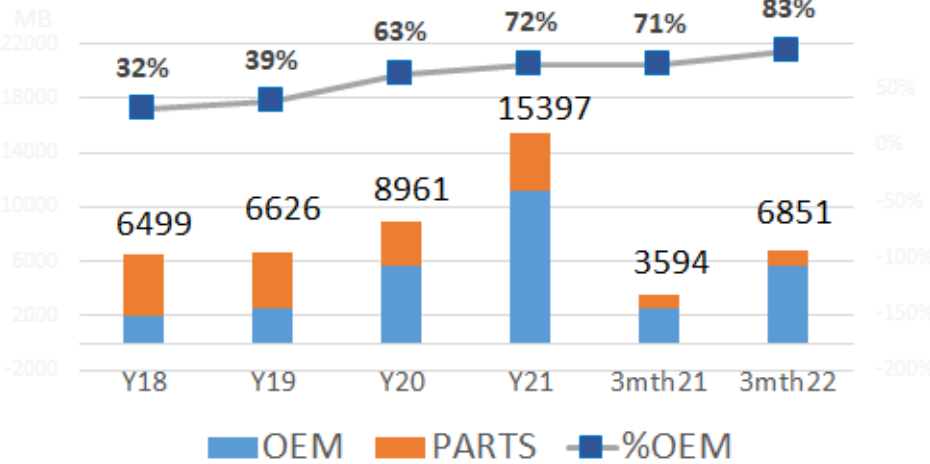
EAT (MB)



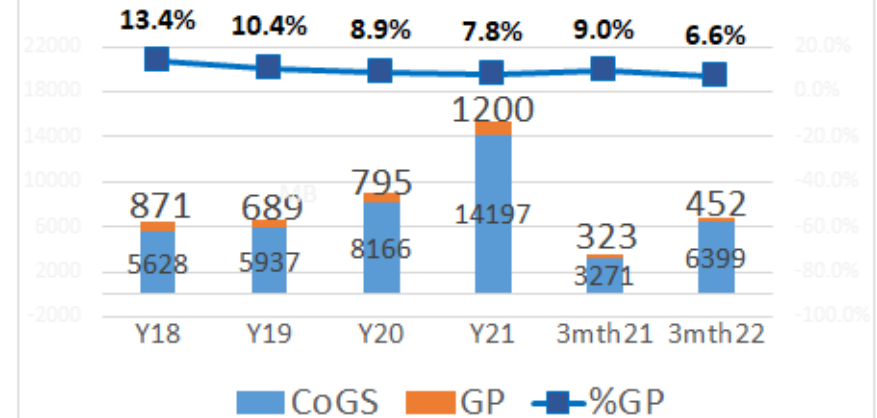
Financial Highlights



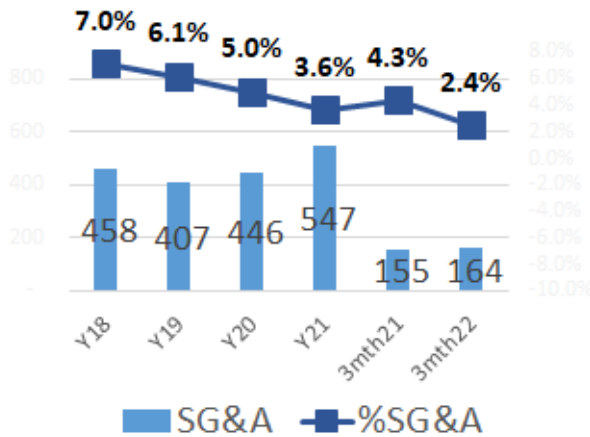
SALE



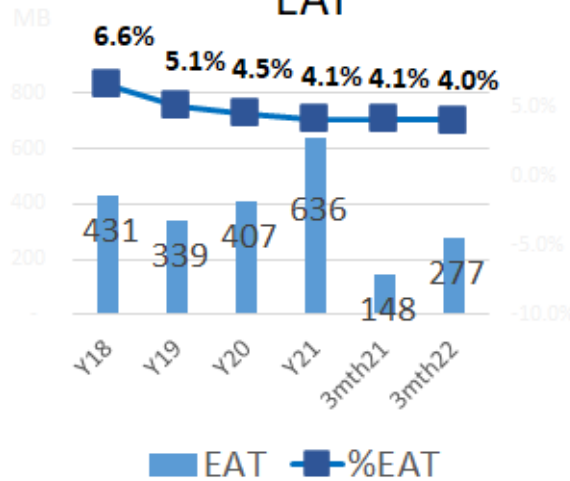
CoGS GP



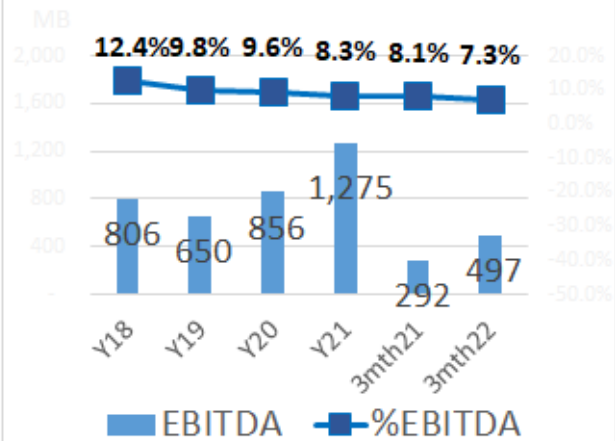
SG&A



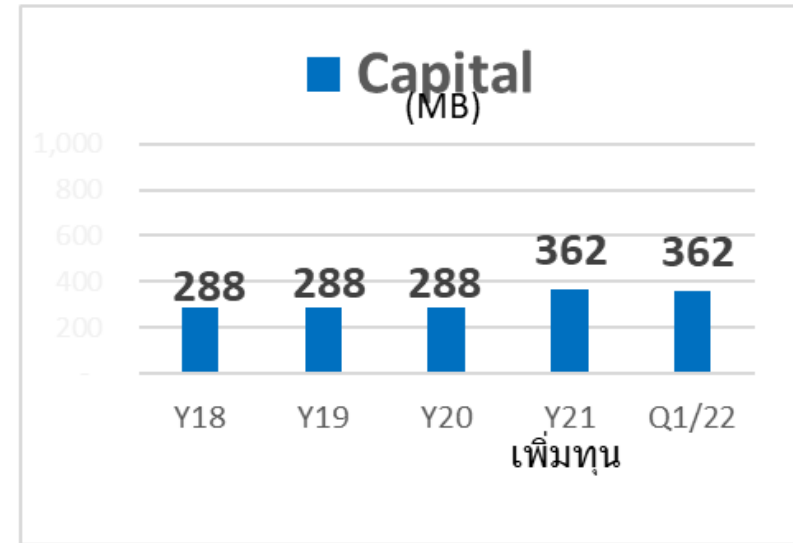
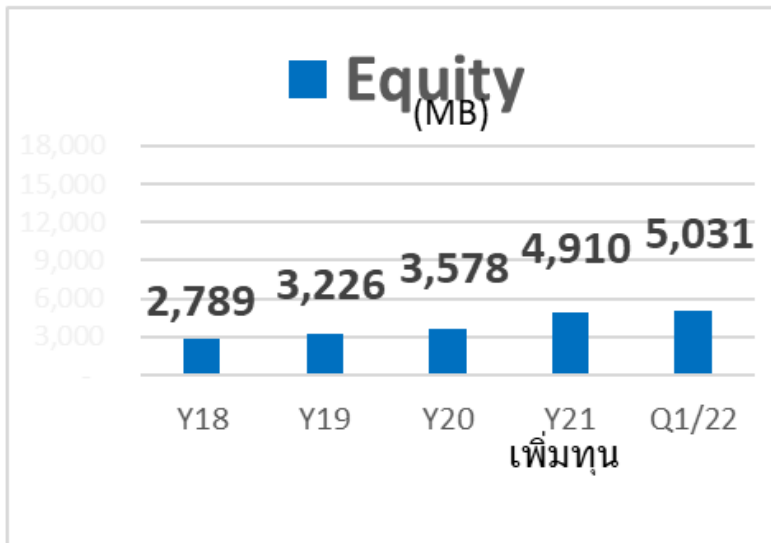
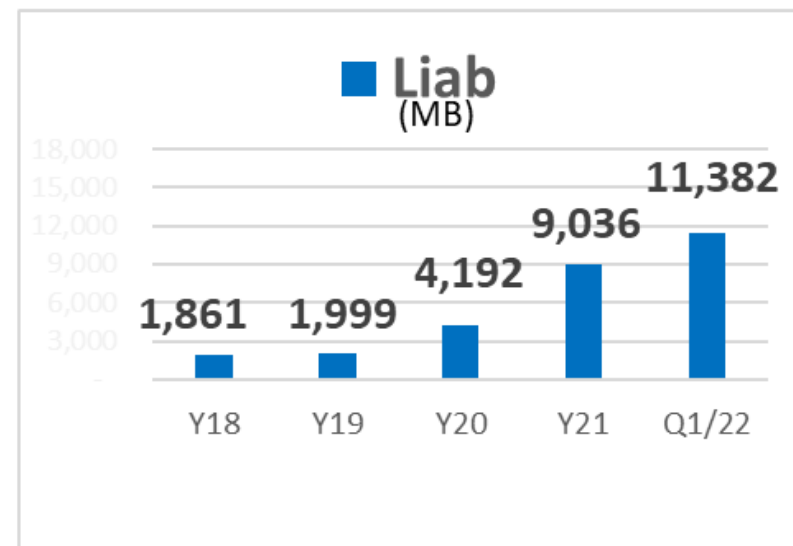
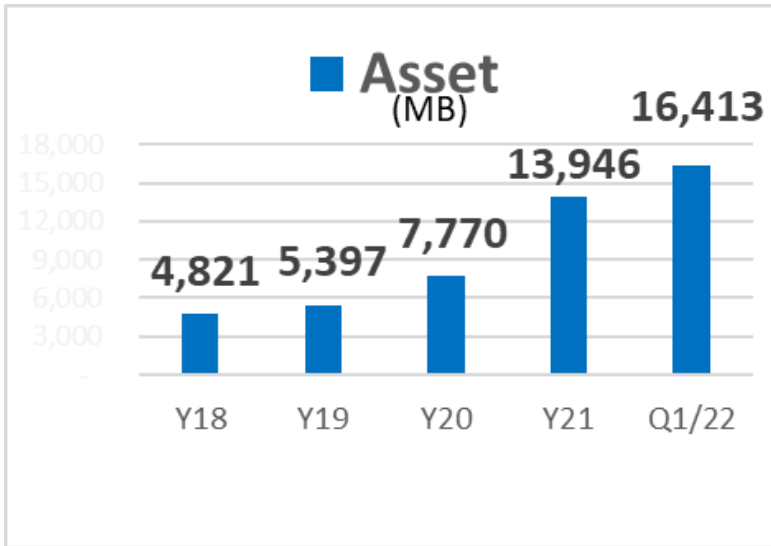
EAT



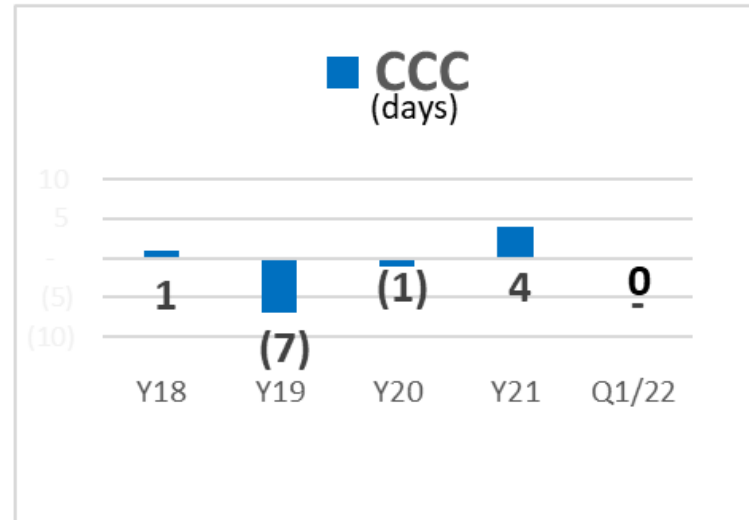
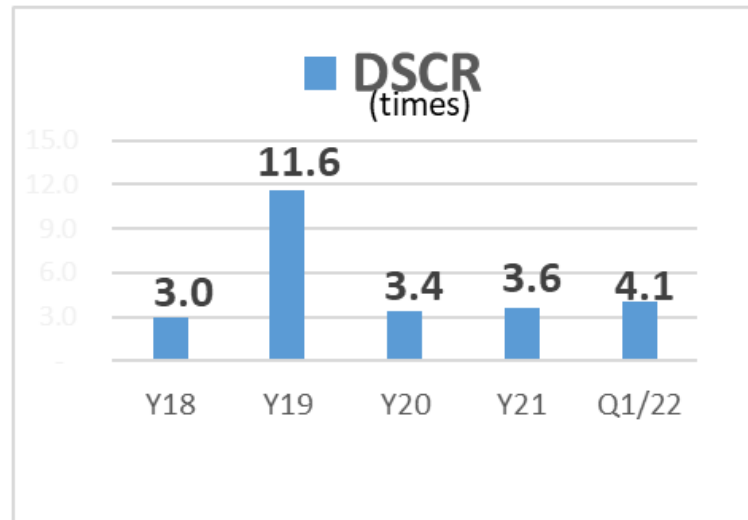
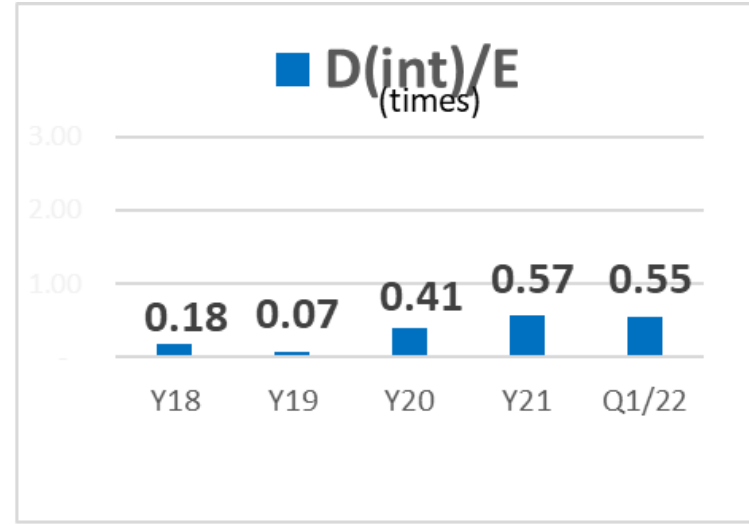
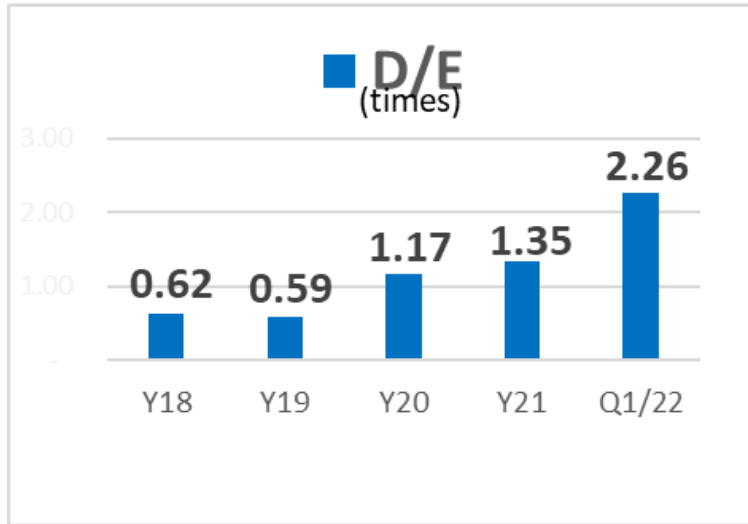
EBITDA



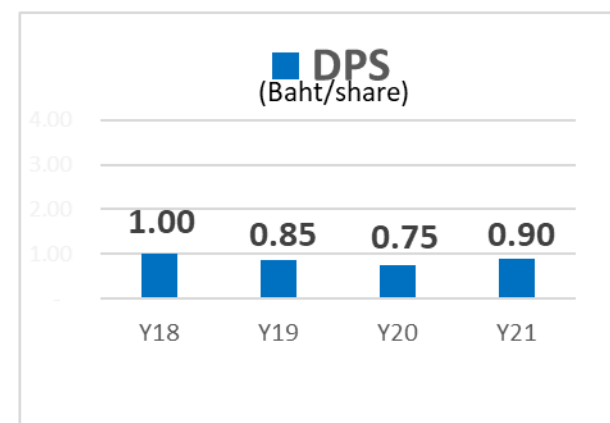
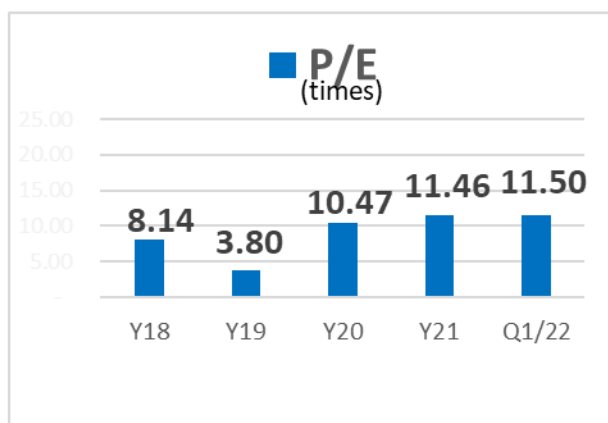
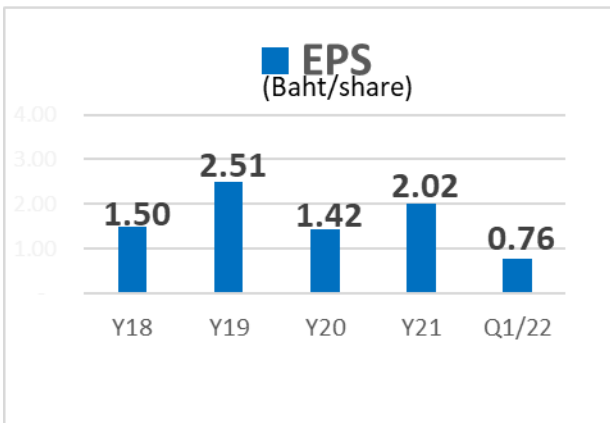
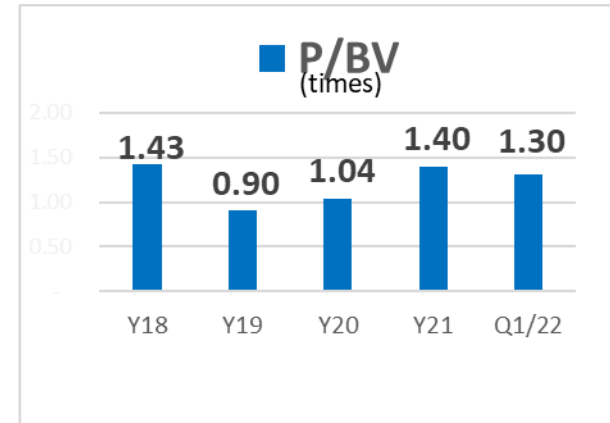
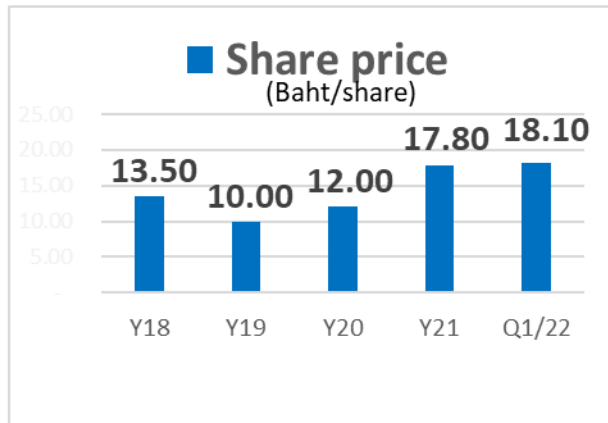
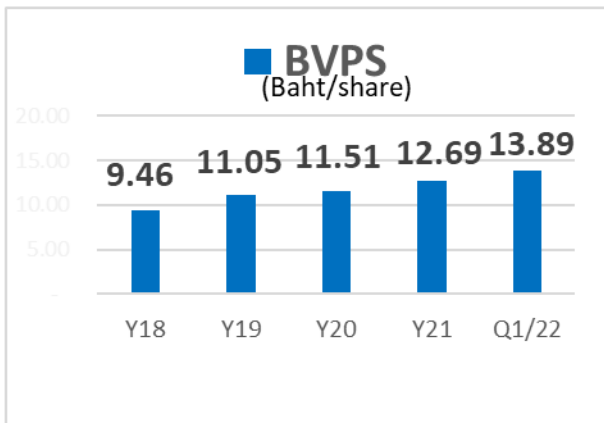
Financial Highlights



Financial Highlights



Financial Highlights



OEM additional factory and warehouse

SNC



OEM additional warehouse

SNC



น้องยังยืนขอขอบคุณครับ



น้องยืนดีขอขอบคุณค่ะ

