

SNC FORMER PLC



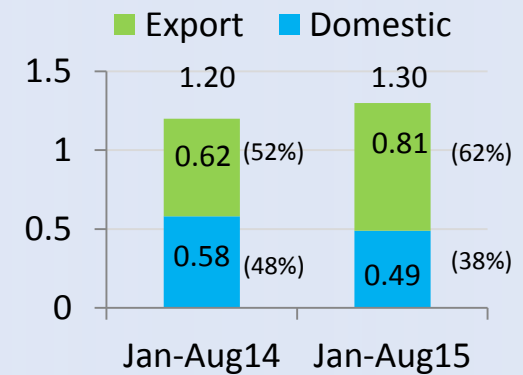
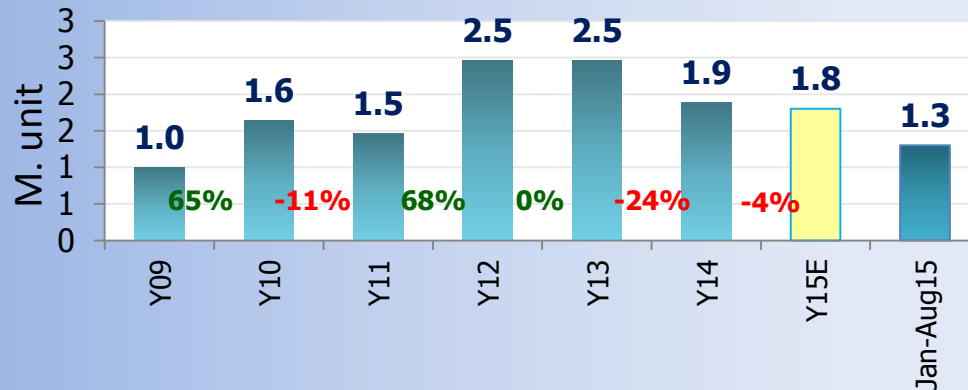
Analyst meeting

Sep 30, 2015

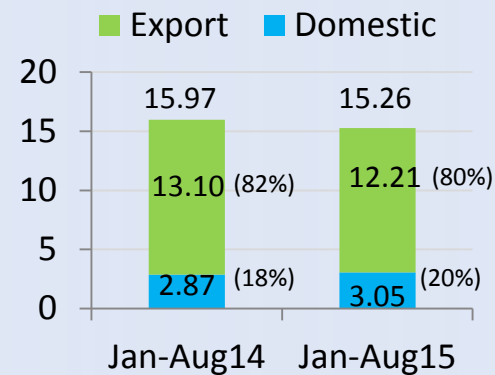
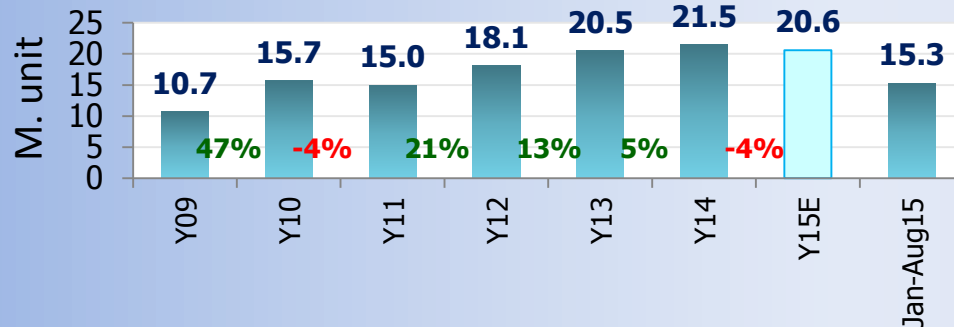
At SNC



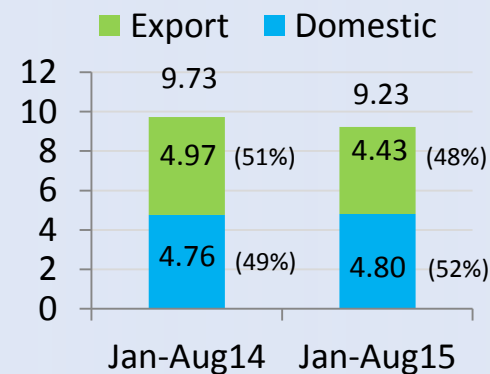
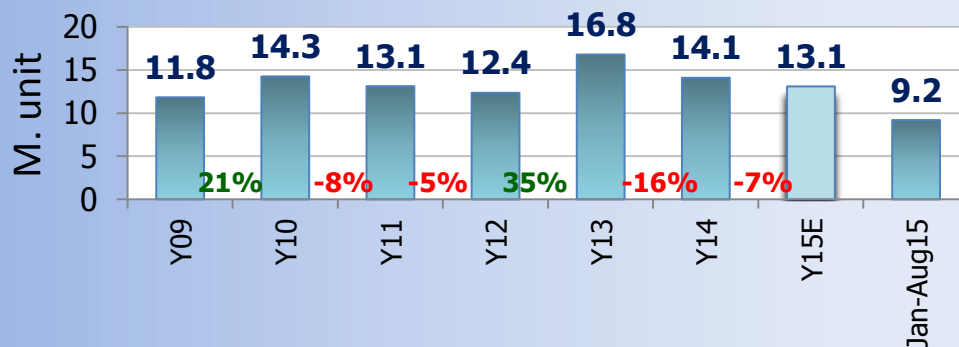
Automobile production



Air Conditioners



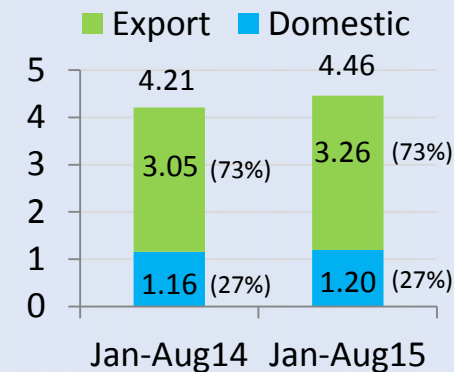
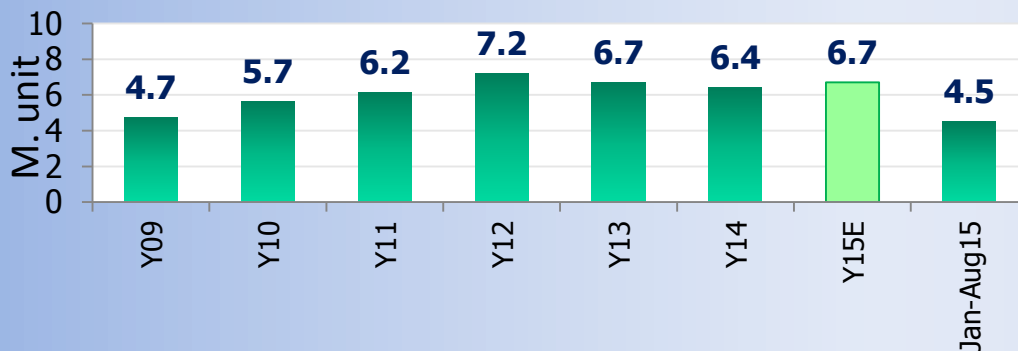
Compressors



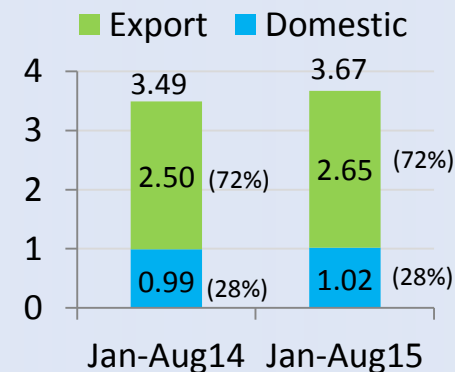
Market Briefs



Refrigerator



Washing Machine



Y2015 : status



Electrical	OEM and Parts grow.
Automotive	New models start mass production from August 2015.
SCAN	MP started with a customer. Under dealing with other customers for business expansion.
SSMA	Sales is estimated to reach BEP.
SAWHA	Order from India is increasing significantly. 2-shifts production starts from October 2015.
SAHP	Steady growth. Prepare new model for next year.
TTD	Steady growth with the new business (Automation) challenge.
SFHI	Start operation.
MSPC	Start operation.

Sale & EAT



	Sale	EAT	%
1H15:			
Elec	4,318	279	6.5%
Auto	445	36	8.1%
New	328	(51)	(15.5%)
1H15	5,091	264	5.2%
1H14	4,263	232	5.4%

	Sale	EAT	%
Y15:			
Elec	OEM↑ Parts↑	OEM↑ Parts↑	6%
Auto	Pipe↓ Plastic↑	Pipe↓ Plastic↑	10%
New	SAHP↑	SAHP↑ SCAN → MSPC↓ SFHI↓	
Y15	↑	↑	5%
Y14	7,405	377	5.1%