

SNC FORMER PLC

SNC

Analyst meeting

June 30, 2015

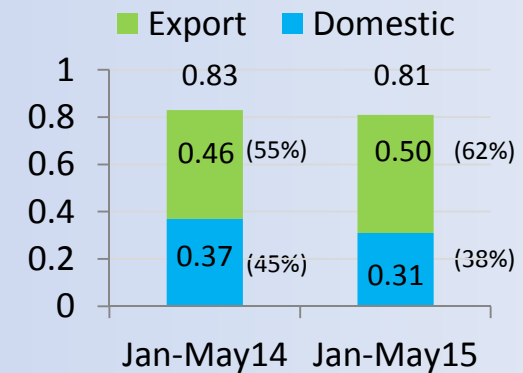
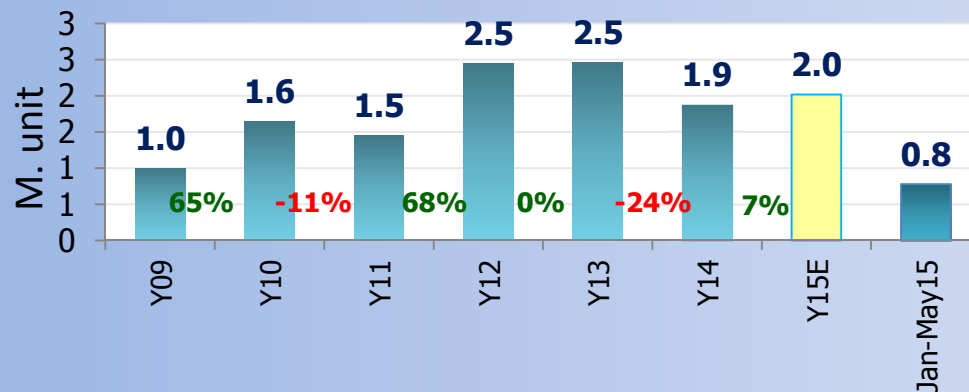
At SNC



Market Briefs



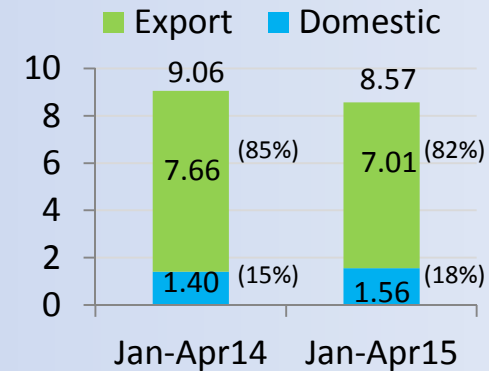
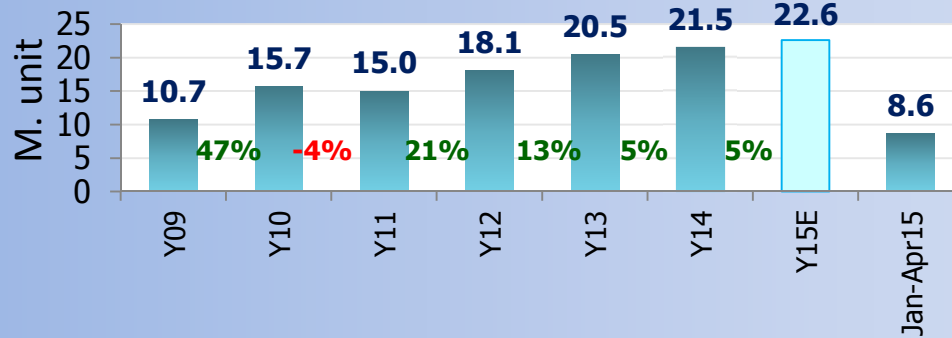
Automobile production



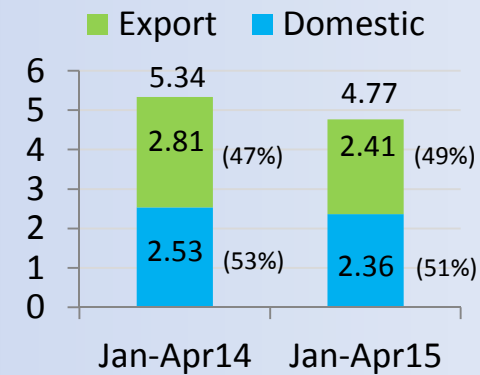
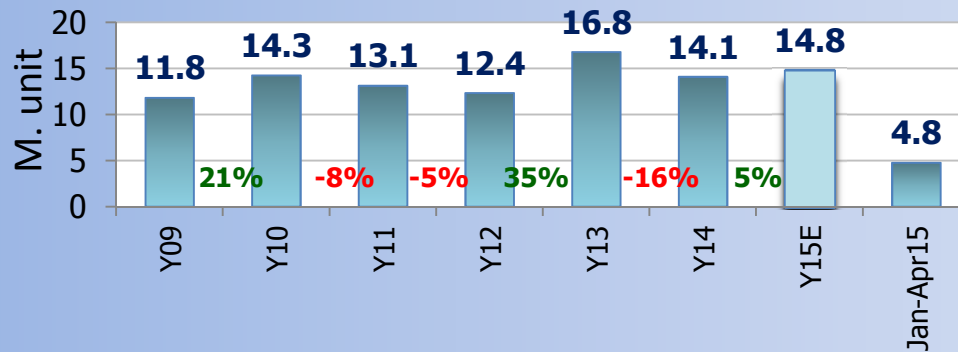
Market Briefs



Air Conditioners



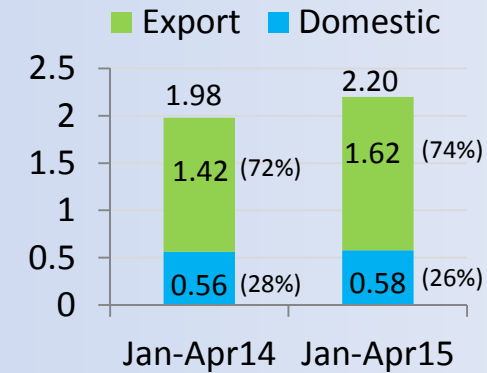
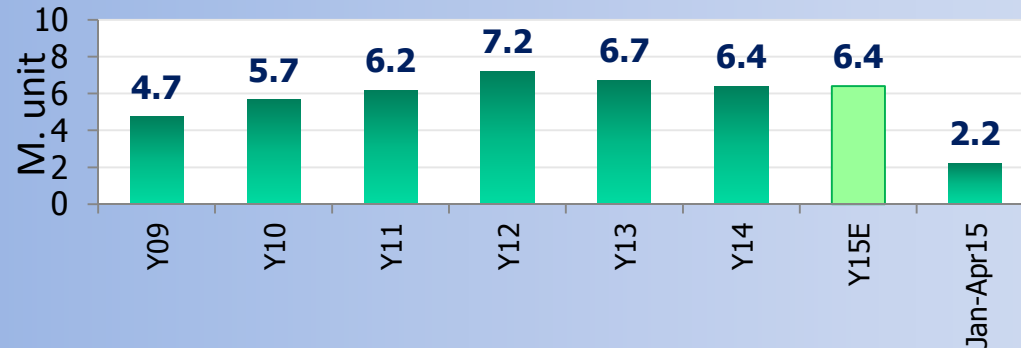
Compressors



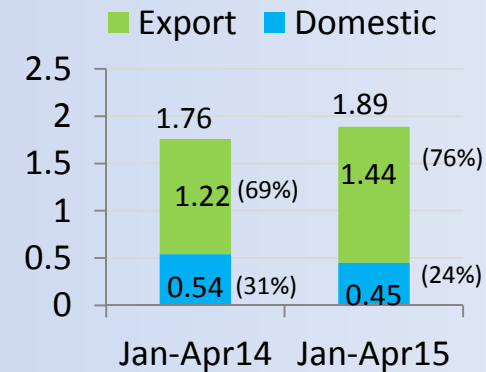
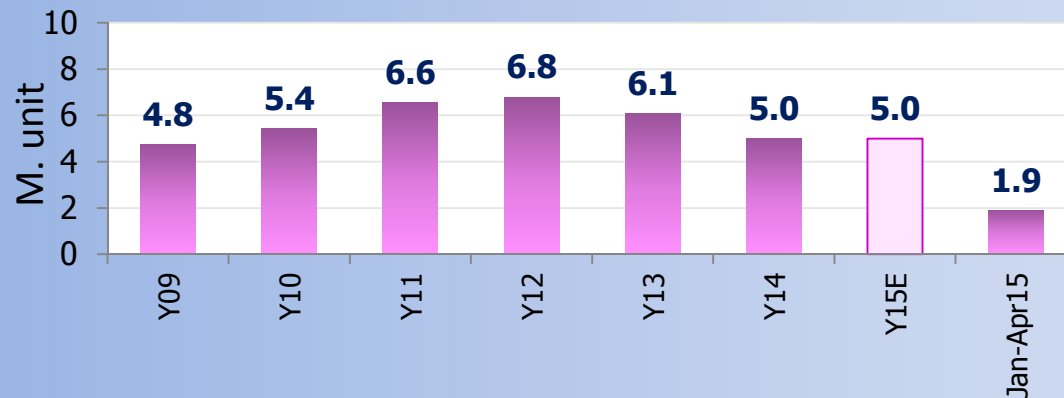
Market Briefs



Refrigerator



Washing Machine



Y2015 : status



Electrical	OEM and Parts grow.
Automotive	Pipe slow down, Plastic grows.
SCAN	Start to supply to customer but the quantity is still low.
SSMA	Sales is estimated to reach BEP.
SAWHA	Penetrate into India, EU market.
SAHP	Start operation with continuing strong demand by the Energy Saving trend in EU.
TTD	Steady growth with the new business (Automation) challenge.
SFHI	Start operation
MSPC	Start operation

Sale & EAT



	Sale	EAT	%
1q15:			
Elec	2,391	173	7.2%
Auto	250	28	11.2%
New	131	-25	-19%
1q15	2,772↑	176↑	6.3%
1q14	2,465	154	6.3%

	Sale	EAT	%
Y15:			
Elec	OEM↑ Parts↑	OEM↑ Parts↑	6%
Auto	Pipe↓ Plastic↑	Pipe↓ Plastic↑	10%
New	SAHP↑	SAHP↑ SCAN↑ MSPC↓ SFHI↓	
Y15	↑	↑	5%
Y14	7,405	377	5.1%